



# Invest in the Global Technology Market

# *Let's get IT done.*

***Wholesale B2B Technology as a Service Provider***

TSXV:TTGI; E48-FSE

[www.ttgi.io](http://www.ttgi.io)

**TTGI** | TURNIUM  
TECHNOLOGY  
GROUP INC.

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# About TTGI

Turnium Technology Group Inc (TTGI), headquartered in Vancouver, British Columbia

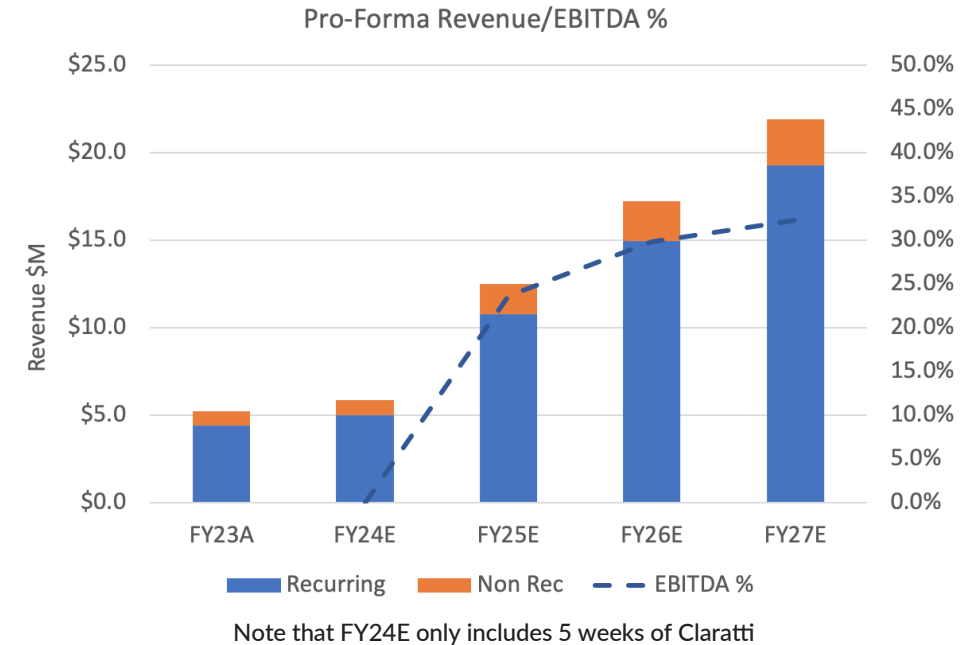
TTGI is dual listed on the Toronto Venture Exchange as (TTGI) & the Frankfurt Stock Exchange as (E48)

Turnium is a competitive secure SD-WAN product company, sold through Channel partners

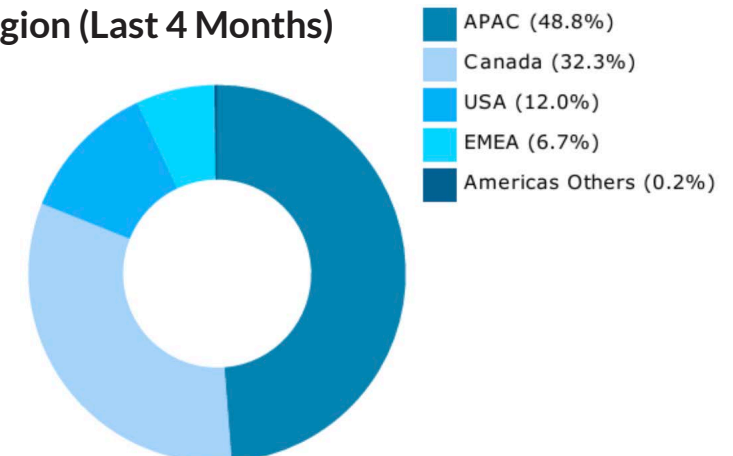
Claratti is a competitive Technology as a Service (TaaS) platform, sold through Channel partners

Claratti has developed an A.I. driven Marketing & Sales Engine as a Service, which will accelerate the lead generation and sales process for our Channel partners

Both companies sell their products/solutions via **their Channel partners who have the relationships with the end customers.**



## By Region (Last 4 Months)



# Q1 & Q2 Highlights

Streamlined operations which resulted in a headcount reduction of ~20% & back office annualized savings of \$1.1M

Raised \$1.1M via Convertible Debentures which freed up supplier credit holds

Q1 revenue increased by 27% Q/Q, from \$1.55M in Q4 to ~\$1.97M in Q1; with blended Gross Margin of 68% across the group

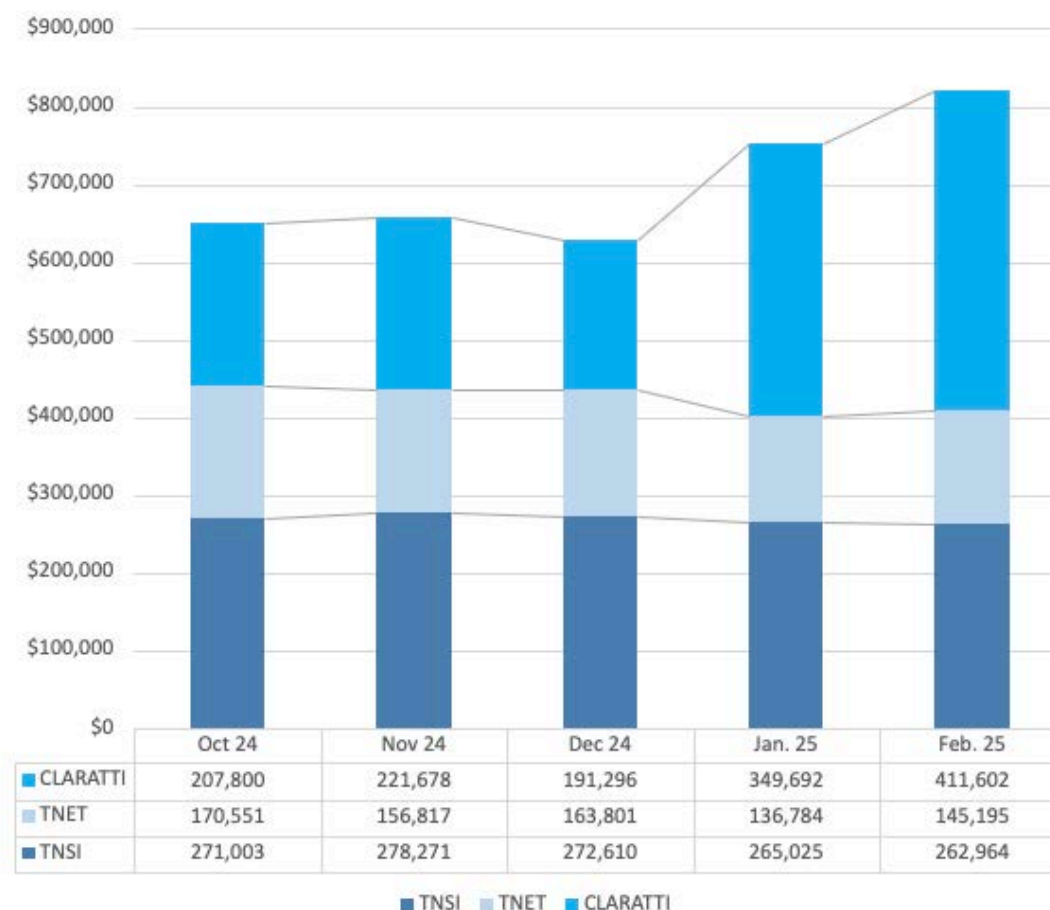
Claratti won an annual contract renewal from Tyro Payments; as revenue continues to grow Q/Q

Claratti is leading the way, generating over 40% of the Group's Quarterly revenues with over \$3.2M in Pipeline opportunities.

EBITDA continues to improve Q/Q, and we should have positive Group EBITDA for fiscal Q4



TTGI Group Revenues 1 Oct 24 to 28 Feb 25





We are a White-Label  
B2B Technology  
Service Provider



We generate \$250  
per user per month  
SaaS Revenue at  
68% + Gross Margin

Go to Market  
Strategy

Value Added  
Reseller  
(VAR)

White-Labeled

Internet  
Service  
Provider  
(ISP)

White-Labeled

Managed  
Service  
Provider  
(MSP)

White-Labeled

Professional  
Service  
Consultants  
(PSC)

White-Labeled

Wholesale  
Buying  
Organizations

White-Labeled

358 Million  
World Wide

SME

SME

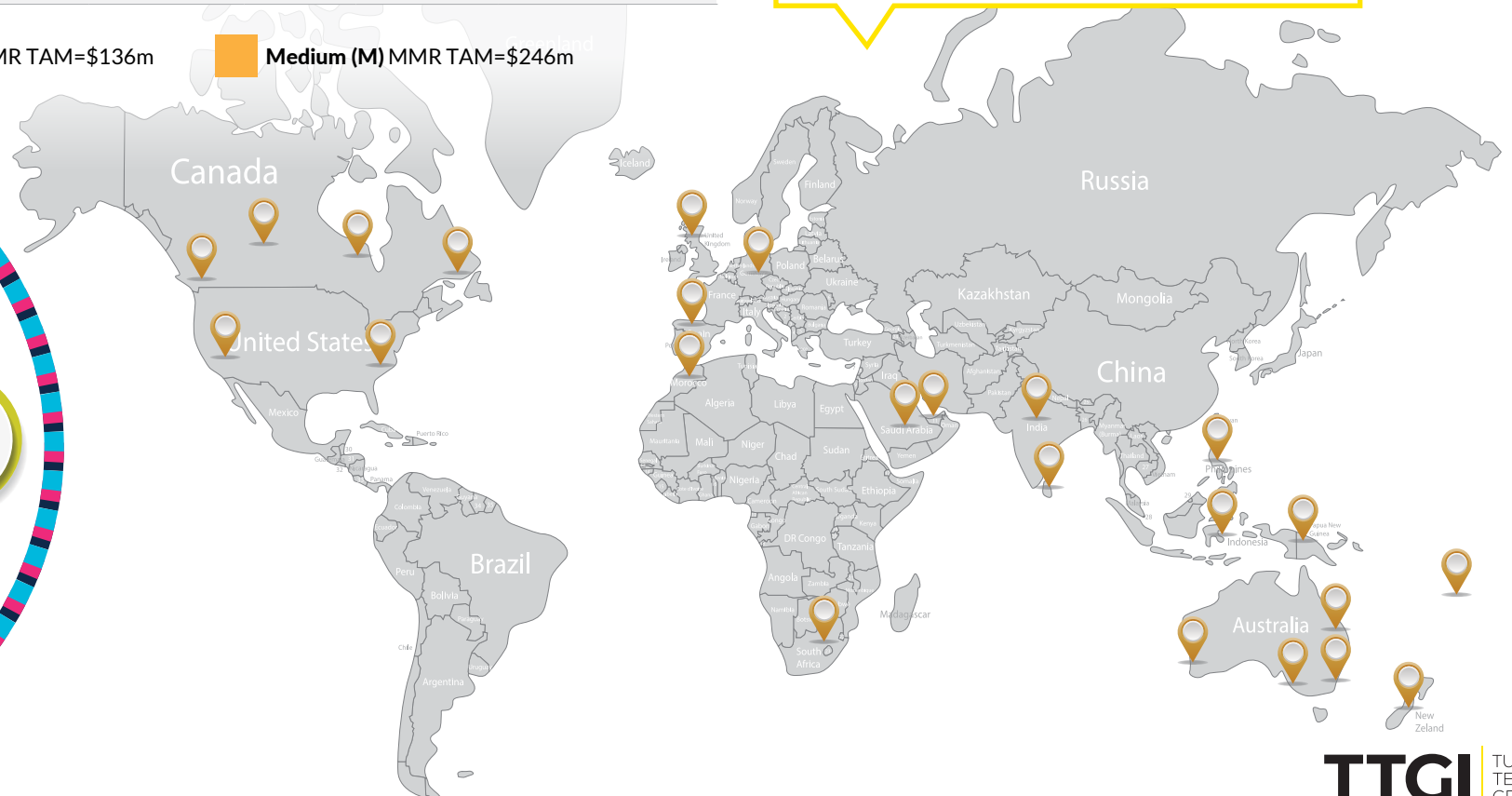
SME

SME

SME

- 70+ Worldwide Channel Partners
- Over 12,000+ Combined Customer Sites
- Over 5,000+ Managed Devices
- Stage is set for Recurring Revenue Growth

**Medium (M) MMR TAM=\$246m**

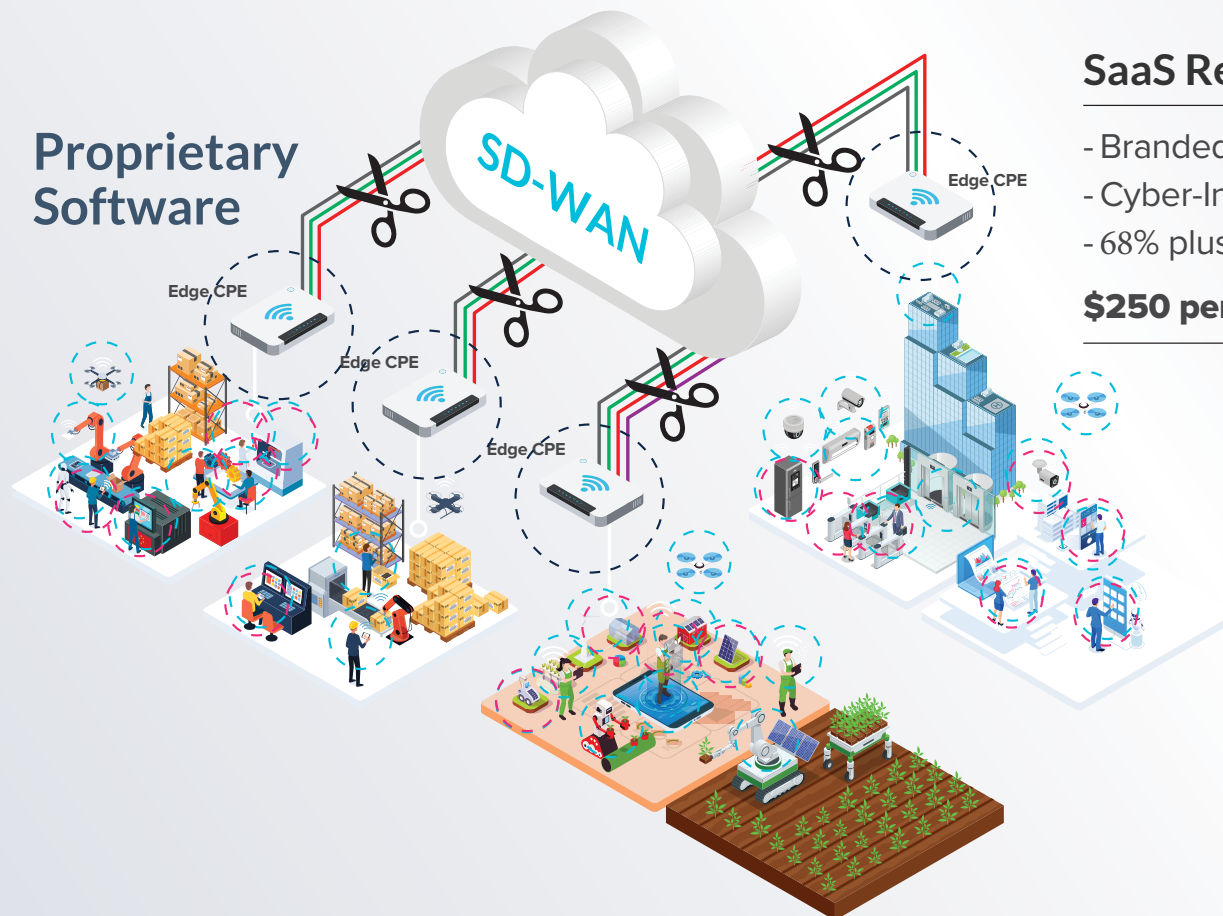


# What we sell to the Partner

# The Partner Sells to the End Client



## Proprietary Software



We install the “plumbing” and provide global connectivity across multiple locations...

## SaaS Revenue Model

- Branded as the Partner
- Cyber-Insurance Friendly
- 68% plus Gross Margin

**\$250 per user, per month**



...and then we provide the Fortress to ensure a global cybersecure environment with real-time monitoring.



# Next Generation Universal Edge Device



- **Intel® Pentium® Gold Processor**
- **Turnium SD-WAN Proprietary Software**
  - AI-based Advanced Level Routing Engine "NAIA"
  - Post Quantum Cryptography (PQC) Ready
  - Data Throughput up to 100Gbps
  - Embedded CyberLock Suite
  - Zero Touch Global Provisioning
  - Flexible Enterprise Grade Routing, Switching & Firewalling
- **Intel® 2.5Gbps, plus support for 10, 40 & 80Gbps optical interfaces**
- **5G Mobile interfaces with multi-carrier and global coverage**
- **Intel® labs tested with certifications pending**



# Canadian Small-Cap SaaS Software



*"We believe our shares are undervalued"*

## Canadian SaaS Small Cap

		Price	EV (\$M)	GM % 2025	EBITDA % 2025	2024	EV/Sales 2025	2026	Revenue (\$M)			Rev Growth	
									2024	2025	2026	25E/24E	26E/25E
Kneat	KSI-CA	\$5.99	488.8	77%	18%	10.0	7.2	5.3	48.9	68.3	91.8	40%	34%
Vitalhub	VHI-CA	\$9.75	440.6	81%	27%	6.4	5.0	4.6	68.4	88.0	96.1	29%	9%
Sylogist	SYZ-CA	\$8.51	205.2	60%	23%	3.1	3.0	2.8	65.6	67.6	73.6	3%	9%
Intermap Technologies	IMP-CA	\$1.73	88.5	45%	28%	3.5	2.0	1.1	25.1	44.3	77.0	76%	74%
Xtract One Technologies	XTRA-CA	\$0.41	85.2	74%	9%	5.2	5.4	3.4	16.4	15.8	25.3	NM	60%
<b>Averages:</b>				<b>68%</b>	<b>21%</b>	<b>5.7</b>	<b>4.5</b>	<b>3.4</b>	<b>44.9</b>	<b>56.8</b>	<b>72.8</b>	<b>37%</b>	<b>37%</b>
<b>Turnium</b>	<b>TTGI-CA</b>	<b>\$0.070</b>	<b>\$15.8</b>	<b>70%</b>	<b>18%</b>	<b>1.9</b>	<b>1.4</b>	<b>1.1</b>	<b>8.5</b>	<b>11.2</b>	<b>14.0</b>	<b>32%</b>	<b>25%</b>

## Acquisitions of Small-Cap Canadian SaaS Companies:

Date	Target	Acquirer	EV	EV/Sales (TTM)
1-Nov-24	OneSoft Solutions (OSS-CA)	irth Solutions LLC	\$100M	9.0
2-Apr-24	MediaValet (MVP-CA)	STG Partners LLC	\$78M	4.7
16-May-24	TrueContext (TCXT-CA)	Battery Ventures	\$143M	4.4
			Average:	6.0

# Cap Table April 2025



**Fact:** Claratti deal was based on 100% in Shares

## Turnium Technology Group Inc - Cap Table

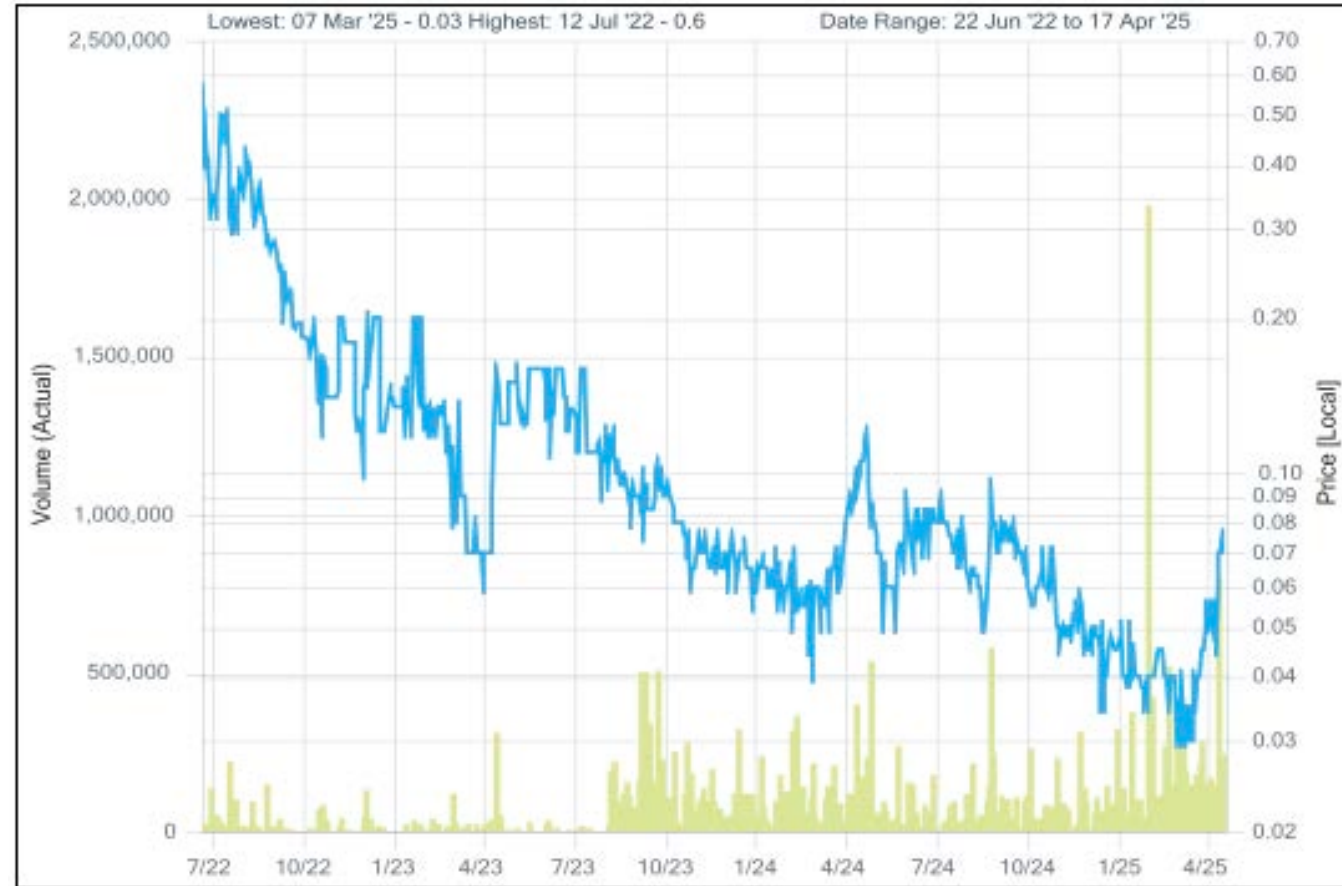
Share Price \$ 0.070

Cap Table	Shares	Value (C\$)
Common Shares Issued and Outstanding <sup>(1)</sup>	190,629,112	\$ 13,344,038
Stock Options - In the Money (ITM)		
Warrants - In the Money (ITM)		
<b>Share Capital (diluted)</b>	<b>190,629,112</b>	<b>\$ 15,250,329</b>
Convertible Debenture (\$276,500 @ \$0.16 <sup>(2)</sup>	1,728,125	
Convertible Debenture (\$1.173M @ \$0.08 <sup>(3)</sup>	14,662,500	
Stock Options - Weighted Avg Exercise Price (\$0.19)	16,575,440	\$ 3,149,334
Warrants - Weighted Avg Exercise Price (\$0.13)	64,927,539	\$ 9,739,131
<b>Share Capital (fully diluted)</b>	<b>288,522,716</b>	<b>\$ 12,888,464</b>
<b>Total Debt</b>	<b>\$5.3M</b>	<b>Debt/EBITDA (2025) 1.7</b>
<b>Shares Held by Management and Insiders</b>	<b>42,461,974</b>	<b>22.3%</b>
<b>Shares Held by Strategic Investors</b>	<b>39,115,125</b>	<b>20.5%</b>

(1) including Earnout Shares

(2) 12% interest; converts @ \$0.16 share + 1/2 warrant @ \$0.16; matures May 16, 2026

(3) 15% interest; converts @ \$0.08 share + 1 warrant @ \$0.10; matures May 4/May 27/Jun 18/Jul 16, 2026



# Board of Directors



## **Doug Childress, CEO, Director, Claratti Founder**

Is an experienced company director with 38 years' experience as a Technologist having spent his past 26 years as Chairman and Chief Executive Officer.

With years of technical knowledge, proven leadership skills, and unwavering drive and commitment to taking Turnium forward into the next era of its growth phase.



## **Erin Campbell, ICD.D, Director**

Has over 25 years as an entrepreneur and business advisor experience with board and corporate governance in growth and rapidly evolving technology and industrial companies.

Erin is the founding partner of Moneta Partners, an organization providing capital markets and corporate finance advisory services.



## **Ralph Garcea, P. Eng, MBA, Chairman**

Co-founded Focus Merchant Group in September 2018 and has over 22 years of experience in senior positions at major domestic and international investment firms, and boutiques. Ralph is an aerospace engineer, and has experience running a software division of a global technology company. He is a Director of TSX-listed Converge Technology Solutions and TSXV-listed Edgewater Wireless Systems.



## **Craig Pentland, Director**

Is an experienced company director with over 25 years' experience working within the Public accounting industry.

He is a Chartered Accountant, Certified Practicing Accountant, Chartered Tax Adviser and holds an MBA. Mr. Pentland is currently a director of SLS Advisory, Margosa Graphite Ltd, and CGS Australia Ltd.



## **Johan Arnet, Director, Turnium Co-Founder**

Has over 25 years of IT, Internet & Telecommunications experience.

He developed the proprietary software that is the underlying technology and is a well-respected thought leader in networking and SD-WAN technologies in North America.



## **Jim Lovie, Director**

Has held senior executive roles with Xerox, Bell Canada, and most recently, with Rogers Communications as EVP Sales.

Jim brings significant expertise in sales, service, and distribution to Turnium.



# Corporate Summary

- We believe our shares are undervalued trading at ~1x revenue vs our competitors at ~5x
- Our goal is to reach Base Camp by 2027 and to generate \$100M in Revenue with \$20M in EBITDA
- B2B Channel Strategy should drive 20%+ EBITDA margins
- Established Channel provides access to a potential TAM of \$500M+ in Monthly Recurring Revenue
- Claratti has help transform TTGI from a "Product based" company into a "Solutions based" company
- The team are in place, our solution is one of a kind, the TAM is real and our world wide channel partners are ready.

*Let's get IT done.*

## The journey to now & the road ahead



Turnium began its journey as Multapplied Networks developing its Software Defined Wide Area Network (SD-WAN) software



Turnium acquired Tenacious Networks, which specializes in providing IT services.



Turnium acquires Claratti, specializing in providing Technology as a Service

Reach Base Camp  
Objective: \$100m in Revenue  
& \$20m in EBITDA



2027



2024



2021



2012

2026  
Acquisition(s)  
Growth  
Strategy

2025  
Acquisition(s)  
Growth  
Strategy

## Investor Relations

- Headquartered in Vancouver, British Columbia, with distribution through channel partners selling telecommunications, managed services, wired and wireless internet services, and Internet of Things (IoT) solutions across North America, Europe, Middle East, Africa, and Asia Pacific.
- Led by a passionate team of technology veterans with deep experience in technology design, delivery, sales, marketing, and finance.

### Contact

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